

State of Washington
Office of the Insurance Commissioner
2001 Washington Market Share
Line of Business: Life and Annuity

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Domestic Authorized Companies
Zero Premium Companies Excluded

All Dollars in Thousands

Company Name	NAIC Code	Dom	Ordinary	Credit	Group	Industrial	Total	Market Share(1)
Family Life Ins Co	63053	WA	\$953	\$0	\$0	\$0	\$953	0.02%
Farmers New World Life Ins Co	63177	WA	\$111,986	\$0	\$0	\$0	\$111,986	2.48%
Great Republic Life Ins Co	67482	WA	\$67	\$0	\$0	\$0	\$67	0.00%
Investors Life Ins Co North Amer	63487	WA	\$1,515	\$0	\$21	\$0	\$1,537	0.03%
North Coast Life Ins Co	67059	WA	\$1,270	\$0	\$0	\$0	\$1,270	0.03%
Northern Life Ins Co	87734	WA	\$18,489	\$0	\$10,291	\$0	\$28,780	0.64%
Pemco Life Ins Co	71803	WA	\$1,366	\$5	\$112	\$0	\$1,482	0.03%
Safeco Life Ins Co	68608	WA	\$127,097	\$0	\$14,896	\$0	\$141,992	3.15%
Safeco Natl Life Ins Co	90581	WA	\$86	\$0	\$0	\$0	\$86	0.00%
States West Life Ins Co	94188	WA	\$63	\$0	\$9,246	\$0	\$9,309	0.21%
Us Branch Of Industrial Alliance Pac	84514	WA	\$1,096	\$0	\$0	\$0	\$1,096	0.02%
Western United Life Assur Co	77925	WA	\$94,296	\$0	\$0	\$0	\$94,296	2.09%
Totals			\$358,283	\$4	\$34,566	\$0	\$392,854	8.71%

(1)Market Share is based on all authorized Washington companies' written premiums.